

Listuguj Mi'gmaq
Government
Order-In-Council



Chronological no.: 3070	Subject: Authorization and Approval of Cloud Backup Solution Contract Veeam Cloud Connect	Originated by: -
The Council of the Listuguj Mi'gmaq Government		District Gespe'gewa'gi
Date of duly convened meeting	D 0 2 M 0 7 Y 2 6	Province Gepeg

WHEREAS the Listuguj Mi'gmaq Government (hereinafter "LMG") is the duly constituted governing authority of the Listuguj Mi'gmaq community, recognized under applicable laws and entrusted with the governance, protection, and well-being of its members

WHEREAS LMG operates a virtual machine environment that hosts critical systems and services essential to delivering programs and services to its members and the broader community

WHEREAS the organization currently relies primarily on on-premises backup infrastructure, which presents elevated risk in the event of hardware failure, cyber incidents including ransomware, accidental data deletion, or physical site disruptions

WHEREAS the absence of off-site or cloud-based redundancy creates a gap in LMG's data protection and disaster recovery posture, increasing the potential for extended service outages and data loss

WHEREAS a Business Case was submitted on May 29, 2026 by Bruce Fitzgerald, IT Manager, Administration Directorate, recommending the procurement of the Veeam Cloud Connect cloud backup service for the virtual machine environment, as supported by a vendor quote dated May 21, 2026

WHEREAS the proposed solution covers thirty-five (35) virtual machines at a monthly rate of █████ CAD per VM over a ten-month initial service period from June 1, 2026 to March 31, 2027, for a total quoted cost of █████ CAD

WHEREAS a market cost comparison demonstrates that the proposed rate of █████ CAD per VM per month is highly competitive: Microsoft Azure Backup charges █████ USD per instance per month for medium-sized VMs (50–500 GB), and that fee does not include cloud storage, which is billed separately at █████ per GB per month — meaning the all-in Azure Backup cost for 35 VMs would substantially exceed the proposed rate;

WHEREAS furthermore, procuring equivalent VM protection through Veeam's standard Universal License (VUL) at the published MSRP would cost approximately █████ USD per workload per year (– █████ USD per workload per month), with cloud storage charged separately, resulting in estimated licensing costs alone of █████ USD per month for 35 virtual machines — nearly triple the proposed all-inclusive rate of █████ CAD per month;

WHEREAS the proposed Veeam Cloud Connect rate is all-inclusive, combining both the backup service and cloud-hosted storage under a single per-VM fee, thereby eliminating the hidden storage, egress, and API charges that increase the true cost of competing platforms

Moved: Sky Metallic

Seconded: George Martin

Abstain: -

Opposed: -

Absent: Christie Caplin, Tanner Isaac, Chris Wysote, Erwin Peter Molley, Gordon Isaac Jr, Annette Barnaby

Status: ☒ Passed ☐ Defeated ☐ Tabled

Quorum 7

Councillor Annette Barnaby

Councillor Erwin Peter Molley

Councillor Wendell Metallic

Councillor Gordon Isaac Jr.

Chief Scott Martin
Councillor Sheila Swason

Councillor Dr. Cathy Martin

Councillor Macy Metallic

Councillor Tanner Isaac

Councillor Sky Metallic

Councillor Christie Caplin

Councillor George Martin

Councillor Chris Wysote

Mi'gmaq Nation

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WHEREAS: Chief and Council have reviewed the Business Case, the vendor quote, the market comparisons, and find the investment to be practical, cost-effective, and in the best interest of the Listuguj Mi'gmaq community

WHEREAS: the following estimates summarize pricing benchmarks for comparable cloud VM backup solutions as of 2026, confirming the cost-effectiveness of the proposed vendor contract:

- Azure Backup (Microsoft) – Cost per VM/Month = ██████ USD, no storage included, estimated monthly (35 VMs) = ██████ USD (before storage)
- Veeam VUL Standard License – Cost per VM/Month = ██████ USD, no storage included, estimated monthly (35VMs) = ██████ + USD (before storage)
- Veeam Cloud Connect (Proposed) – Cost per VM/Month = ██████ CAD, storage all inclusive, estimated monthly (35Vms) = ██████ CAD.

NOW THEREFORE BE IT RESOLVED THAT:

1. Chief and Council hereby authorize the execution of a vendor contract for the provision of Veeam Cloud Connect cloud backup services covering thirty-five (35) virtual machines for the initial service period of June 1, 2026, to March 31, 2027, as set out in the vendor quote dated May 21, 2026.
2. Chief and Council approve expenditure of up to ██████ CAD for the initial service period, to be drawn from the Information Technology operational budget. Future renewals or increases in scope are subject to separate approval.
3. The Chief Executive Officer is hereby authorized and directed to execute all agreements, purchase orders, and ancillary documents necessary to give effect to this resolution.
4. The IT Department is directed to oversee implementation of the cloud backup solution, confirm service activation, and report to Chief and Council on deployment status within sixty (60) days of contract execution.
5. Prior to the expiry of the initial service term on March 31, 2027, the IT Department shall provide a renewal recommendation to Chief and Council, including any proposed changes to scope or cost.